

# e-INSTALLER

A newsletter for the valued customers of Southeastern Aluminum Products, Inc.

August 2005  
Vol. II • No.2

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*This newsletter has been developed to keep our most valued customers up-to-date with the latest news and advancements at Southeastern Aluminum Products, Inc.*

*If you experience any problems with this file or if you would like other members of your organization to receive it, please contact Amanda Leonard at extension 132 or amandal@southeasternaluminum.com*

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## New Products & More Options Now Available 2005 Price List Out Now

Southeastern Aluminum Products, Inc. released its updated price list on August 1, 2005. This new version replaces the previous version dated July 6, 2004. Prices remain unchanged, however, we have modified the format to make the price list easier to read, and we have added a number of new parts and color options.

### CrystalLine Hinge System

- Added a 36 DK door kit in all colors.
- Pattern 62 glass is now available on 30 DK in all colors except white, on 24 DKX and 30 DKX in silver and gold, and on 30 DKLD in silver, gold, brushed nickel and oil-rubbed bronze.
- Brushed nickel, oil-rubbed bronze and satin silver colors have been added for 30 DK kd, clear, aquatex and pattern 62, as well as PK1-48 x 67 level kits.
- Satin silver has been added for PKX1-60 x 75 level kits.
- Oil-rubbed bronze is now available in 84" lengths of SEJ 101, 102, 104, 105 and 109.
- SEJ 110 and 113 are now available in white in 148" lengths, but no longer in 140" lengths.
- White has been eliminated as a stock color on SEJ 120, 121, 126 and 140.

### Signature By-Pass

- Added brushed nickel and oil-rubbed bronze for 66 SS kd units.
- Added 60 SSX kd/no TB units in silver, gold and brushed nickel.

- 60 SSX kd units are now available in gold with two towel bars.
- White is no longer a stock color for SEJ 136, 137, 138 and 139.
- Custom oil-rubbed bronze units now have a standard lead time instead of three to four weeks.

### CrystalLine By-Pass

- Brushed nickel has now been added as a color on all units. Custom units are also available in brushed nickel.
- Custom oil-rubbed bronze units now have a standard lead time instead of three to four weeks.

### Parklane By-Pass

- Pattern 62 glass has been added for 58 PT units.
- Brushed nickel is now available on custom units.
- Custom oil-rubbed bronze units now have a standard lead time instead of three to four weeks.

### Classic By-Pass

- Pattern 62 glass has been added for 56LT, 58LT, 60 LS and 58 LSX units.

### Parklane Pivot

- White is no longer available as a stock color.

- Pattern 62 glass has been added for 32 PV and 34 PV units.

### Parklane Hinge

- White is no longer available as a stock color.

The new price lists were mailed out during the last week of July, if you have not received a new copy or if you have any questions about your new price lists, please contact your salesperson or customer service.

## GlassBuild America 2005

Visit Southeastern Aluminum Products in *booth 1542* at the 2005 GlassBuild America Expo.

This year's event will be held *September 13 through 15* at the *Georgia World Congress Center in Atlanta, Georgia.*

To be sure you get a chance to enjoy the show first hand, we have extended invitations to our top customers. Please look for your Exhibitor Guest Pass form to arrive in the mail soon.

To take advantage of this free offer, registration is due by September 6, 2005 and can be faxed directly to GlassBuild America or you can register online at [glassbuild.com](http://glassbuild.com) (you will need to reference the Guest Pass Code listed on your form.)

If you did not receive your form or would like the pdf version emailed to you, please contact our marketing department at [amandal@southeasternaluminum.com](mailto:amandal@southeasternaluminum.com) or ext. 132 at our corporate office.

## CrystalSoft Session

This session we will highlight the latest update available at [www.southeasternaluminum.com/updates](http://www.southeasternaluminum.com/updates).

- **Updated Pricing**  
We have updated some CrystalLine pricing addendums to make our custom pricing structure more competitive.
- **New Color Added**  
Brushed Nickel is now available as a color choice for CrystalLine By-Pass units.
- **Error Handling**  
Added error checking to prevent generation of polished edge glass smaller than three and one half inches. Also added exception handling to the quote database to accept single quotation marks in customer names (i.e. Joe's Glass).



*Southeastern Aluminum Products, Inc.*