

e-INSTALLER

A newsletter for the valued customers of Southeastern Aluminum Products, Inc.

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Looking Forward in 2006

Southeastern Aluminum Products, Inc. has many things planned as 2006 unfolds. This year we plan to issue a printed version of our newly released online Truck Route calendar, introduce a new product, distribute an updated price book and move our Jacksonville plant into a larger facility.

Inside this issue:

- Looking Forward in 2006
- CrystalSoft Updates
- Web Updates

This newsletter has been developed to keep our most valued customers up-to-date with the latest news and advancements at Southeastern Aluminum Products, Inc.

If you experience any problems with this file or if you would like other members of your organization to receive it, please contact Amanda Leonard at extension 132 or amandal@southeasternaluminum.com

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317-472-4583

Truck Route Wall Calendar

Currently our marketing, sales and customer services departments are working together to design a wall calendar that features our truck routes and order cut-off dates. This calendar will offer our customers a quick desk reference for when to order and when to expect delivery.

New Product

Southeastern Aluminum's engineering and development team has been hard at work creating and refining a new By-Pass enclosure, upon the request of many of our customers.

We are currently field testing this new product. Look for roll-out and further news in the next couple of months.

Updated Price Book

In 2005, we introduced many new and improved options to our most popular lines. To keep you up-to-date on these options, we are in the process of updating our price book to include the new CrystalLine By-Pass Towel Bar (see *Installer Spring 2005 Issue, Vol. VI, No. 1*). We have also added Oil-Rubbed Bronze and/or Brushed Nickel to many of our listings. Please look for this new version to roll out by early spring.

New Jacksonville Facility

This spring, Southeastern Aluminum will break ground on a new, larger plant in Jacksonville. This new building will allow us to enlarge our production facility and house all of our departments in one place. The new facility will be located in the same general area and will remain easily accessible from I-295. We hope to complete the facility and make the move in the fall of 2006. Once the facility is ready we will make the move in stages, so production will not be interrupted. Look for more information as the move gets closer.

CrystalSoft Session

This session we will highlight the latest update available at www.southeasternaluminum.com.

• Added New Configuration

A new configuration has been added to CrystalLine Hinge:
FHD256



• New Signature Pivot Options

Additional length has been added to the Signature Pivot header calculation so that it now offers an eight inch overcut.

Variable scaling has been added to Signature Pivot glass photos to keep them from running off of the page.

• Added New Brackets

New brackets have been added for SEJ 113, notched and butt-glazed corners for 135 or adjustable. Modified butt-glazed layouts are also available.

• Brushed Nickel Available SEJ 117 & 118

SEJ 117 and SEJ 118 are now available in Brushed with adjustable post and/or angled butt options where applicable.

• Added Framed Door Option

A new Fixed Transom "NOT A STEAM" option has been added for Framed Doors.

Web Updates

We have added another tool to our online library and combined all of our ordering tools into one easy access page. Simply click on Order Info in the top navigation bar to access any of our online ordering references and tools.

On the Order Info page, you will find links to the Online Order Tracking system (see *October 2005 Issue-Vol. II, No. 3*), Online Order Form, paper Order Form, CrystalSoft Configuration Software and our newest addition, the 2006 Truck Routes.

The 2006 Truck Routes cover shipping from both our Jacksonville, Florida and Indianapolis, Indiana branches and offer a quick easy way to check order cut-off dates and times throughout the year.



Southeastern Aluminum Products, Inc.