

product focus

NEW OPTIONS IN CRYSTALLINE BY-PASS

The frameless CrystalLine By-Pass combines a rich contemporary look with quality engineering to create an innovative alternative to the traditional framed by-pass. In our continuing effort to improve the installation and usability of our products, we have enhanced the towel bar, hanger brackets and header profile on the CrystalLine By-Pass.



adjustment bar and tiered roller guide adjustment holes, allowing for numerous fine-tuning possibilities.

(Please see the Technical Tips section for more information on using these adjustment options.)

The CrystalLine By-Pass header has been reconfigured in a symmetrical shape so the contemporary contoured profile is always visible and the set up is the same no matter which way the header is installed.



CrystalLine By-Pass retains its most popular features, including the smooth, quiet operation of the dual durometer sill guide. It is available in standard stock sizes, either kd or with 3/16 or 1/4 inch glass panels with polished edge, or can be customized to fit your opening. The polished, anodized extrusions are available in Silver, Gold, Oil Rubbed Bronze, White, Black or Biscuit.

The new sleek, contemporary towel bar is currently available on the silver 60 inch tubs, and will be available in other CrystalLine colors in early fall. The improved hanger brackets have already replaced the previous style, and are being shipped in all Crystalline By-Pass orders. The re-designed header has been phased into stock production and is currently being shipped in Silver, with Gold and White following soon. All custom color orders will be shipped with the new shape.



The new towel bar design has gracefully curving, solid



brass cast brackets that reduce installation time by simply knocking on to the glass. The cast brackets new shape flow seamlessly into the rounded, clear acrylic bar to accentuate the open look that is the hallmark of the CrystalLine By-Pass.

Glass installation is a snap with our improved hanger brackets. Faster installation and easier adjustment are achieved by eliminating the need for the time-consuming application of epoxy or silicone. Our sturdy hanger brackets have two different adjustment methods, a snap-off

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HOT OFF THE PRESSES

If you thought you saw a few CrystalLine Hinge Doors being installed on Extreme Makeover: Home Edition Sunday, April 24, you are not just working too much.

Southeastern Aluminum customer Bengé Custom Specialties of Kingsland, Georgia lent a helping hand when Ty and the crew were in Hastings, Florida building a house for the Harvey family.

Extreme Makeover: Home Edition airs Sundays on ABC.



THE HOME TEAM

Personnel Updates

In September 1995, Southeastern Aluminum Products opened a branch in Indianapolis, Indiana to meet growing customer demand and better serve our customers in the Midwest. Until recently, the Indianapolis branch only fabricated custom units. All stock products were fabricated and shipped from the headquarters in Jacksonville. As demand continued to grow, the need for a second fully-functional plant became more apparent.

In February 2004, a new 25,000 square foot facility was secured and preparations were made to get the plant up and running. By December 2004, additional fabrication equipment was in place and the facility was prepped to go live.

In January 2005, the Indianapolis plant began producing high-demand stock items and will continue to add product lines to the manufacturing process as demand dictates.

With this new facility, also came the need for more employees to staff the plant and to assist customers. As a result, many new faces have joined the Southeastern Aluminum Team. Please join us in welcoming our new Indianapolis team members and congratulating our entire team on a successful transition.



SNAPPY ADJUSTMENTS

technical tips

We've made glass installation a snap. Our new Crystalline and Signature By-Pass header bracket eliminates the need for applying epoxy or silicone and allows for greater adjustment possibilities with a snap-off adjustment bar and tiered roller guide holes.

Removing and Installing the Adjustment Bar

Step 1: Snap-off the adjustment bar – The snap-off adjustment bar (figure 1), can be easily removed from the main bracket body by use of a vice or pliers and a little pressure.

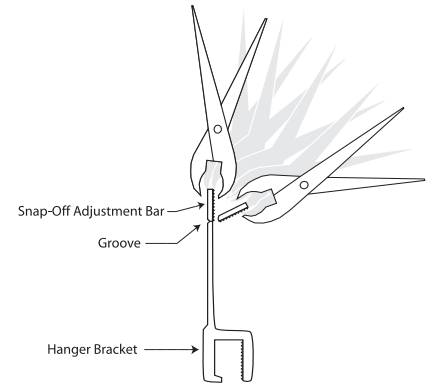


Figure 1

Step 2: Place the hangers about five inches from the edge of the glass.

Step 3: Insert the bar between the glass and the hanger opening (figure 2).

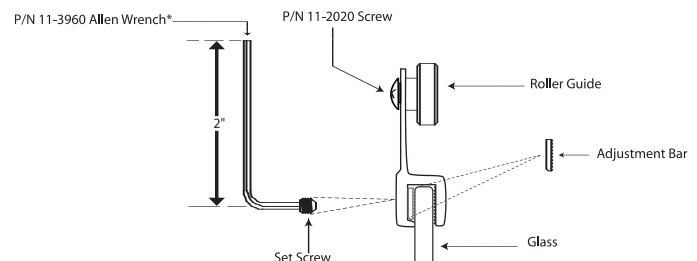


Figure 2

Step 4: Install the center set screw and lightly tighten with the provided Allen wrench*. – The center set screw must be installed first.

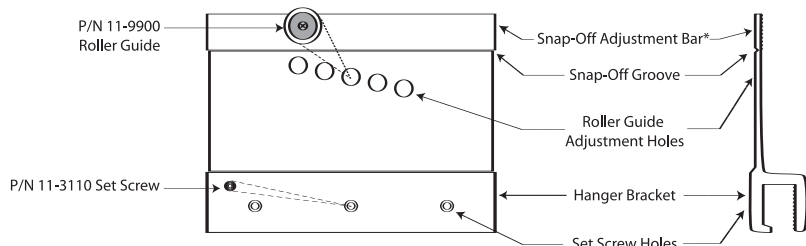
* Please note: Using the provided Allen wrench will produce the best results. Never use an Allen wrench with more than a two inch handle.

Step 5: Install the left and right set screws and lightly tighten.

Step 6: Alternately tighten the set screws. This should be done in several steps by tightening each screw just a little in each step and then repeating the tightening in the same order. The set screws should be tightened to capacity using no more torque than can be exerted with your fingers on the Allen wrench supplied.

Adjusting the Roller Guide

The by-pass header bracket has five, tiered adjustment holes for roller guide placement. The roller guide is pre-installed into the center hole prior to shipping. The center hole can be used in most level installations, but many times during installation, it is discovered that walls or other surfaces are not completely level. In these instances, glass may need to be adjusted on one side to compensate for these imperfections. This is when the tiered roller guide adjustment holes can help you make things appear even. Depending on the angle, simply move the roller guide up or down a hole (or two) to balance the way the glass hangs.



Out Now

product news

New Options In CrystalLine Hinge

- **KD Framed Door Kits are now available in 36" x 67"**

Silver: DK360-0000
Gold: DK360-0002
Brushed Nickel: DK360-0009
Oil Rubbed Bronze: DK360-000R
Satin Silver: DK360-0001

- **New colors have been added to the 30" x 67" Glazed & KD Door Kits**

	KD	Pattern 62	Clear	Aquatex
Brushed Nickel:	DK300-0009	DK300-0209	DK300-0305	DK300-0105
Oil Rubbed Bronze:	DK300-000R	DK300-020R		
Silver Satin:	DK300-0001	DK300-0201		

- **New colors are also available in the 48" x 67" In-Line Level Panel Kit**

Brushed Nickel: PK1-4809L
Oil Rubbed Bronze: PK1-480RL
Satin Silver: PK1-480IL

Getting More Colorful

- **New color added to Parklane By-Pass Custom**

Brushed Nickel is now available on Parklane By-Pass orders with in-line or return panels.

- **Signature Pivot has accessories of a different color**

The channel kit for Signature Pivot in Oil Rubbed Bronze (80-920R) now comes stock with a black baseplate, socket and wedge. The header kit in Oil Rubbed Bronze (17-100R) also now comes with a black header block, for a perfect match.

COMING SOON

product development

More CrystalLine Enhancements In The Works

- **CrystalLine towel bar in all stock colors**

In September 2004, we introduced a new knock-on towel bar for the CrystalLine By-Pass door. This sleek, contemporary style bar is currently only available on the silver 60" tubs, but will be available in other CrystalLine colors in early fall. *See this issue's main article for more information.*

- **CrystalLine Double Snap Post**

Due to customer request, our Engineering team developed a double snap post that can be used as a step-over or filler in buttress applications. This new option will be available this spring.

CRYSTALSOFT SESSION

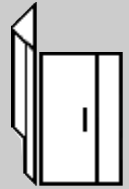
Software Updates

Welcome to your CrystalSoft Session, where we discuss updates, tips and insight into our custom ordering software.

This session we will highlight the latest update available at www.southeasternaluminum.com/updates.

- **Added New Configuration**

The shown configuration is now a standard option.



- **Enabled New Numeric Formats**

Numbers can now be entered as Fractional (i.e. entering 24 1/4 is equivalent to 24 inches and 1/4th of an inch) and 16th Notation (i.e. entering 24-4 is equivalent to 24 inches and 4/16ths of an inch. The dash is required.)

- **Changed The Decimal Conversions Button To Find A Stock Door Button**

The new Find A Stock Door button reads the door width and height and glass type you enter, and then populates a list of sizes we stock within two inches. Any item in the list can be selected. An entry for width and height is required and the button must be clicked for the list to be created. If no stock options are available within two inches of the requested sizes, the list will appear empty.

- **Cut Sheet Printing Improved**

The cut sheet printing process has been improved, so that configuration pictures do not disappear on the final print out.

- **Handle Options Added**

The C-Pull handle option has been added to CrystalLine Framed Hinge, and the through-the-glass T-Bar option has been added to CrystalLine By-Pass.

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SHOW & TELL

customer focus



Show & Tell is a special column dedicated to showcasing our valuable customers. We select a different customer each issue and ask them to show off their company by telling us a little about how they started and where they are headed.

This issue's spotlight is on R & K Glass.

Incorporated in 1982, R & K Glass, named for owner Rudy Fannin and his wife Karen, and its two employees started offering glass replacement services in the Denver, Colorado area. The company soon saw a way to expand its services, when a large client asked if they also supplied mirrors. This in

turn led to requests for bath enclosures.

As one of our loyal and long-time customers, R & K uses many of our product lines, specializing in the CrystalLine and Signature series. This enables them to offer each client the best product at the best price, whether it is a large builder with a multi-house project or a customer builder with specific needs.

About four years ago, the company focus expanded again to include Commercial Glazing, which is currently the fastest growing segment of the company and reflects about one-third of the \$3,000,000 plus R & K Glass stands to sell this year. Today, R & K Glass has 32 employees and is one of the largest providers of mirrors and shower doors in Denver.



This newsletter has been developed to keep our most valued customers up-to-date with the latest news and advancements at Southeastern Aluminum Products, Inc. If you have any suggestions for future articles or if you would like to be added to the mailing list for this publication, please contact our Marketing Department at extension 132 or email amandal@southeasternaluminum.com

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